

CAPABILITIES Statement



BUSINESS SUMMARY

Cabral Enterprises, LLC D/B/A The DeClutter Coach and DC Efficiency Consulting was established in 2010 and offers effective, results driven training, coaching and consulting to businesses large and small, state and government agencies, colleges and universities and non profit organizations.



CORE COMPETENCIES

- Customized, Effective and Actionable Training Courses That Produce Positive Results
- Lively & Energetic Training Sessions That Keep Attendees Engaged and Motivated
- Highly Effective Leadership Coaching That is Personalized, Empowering and Results Driven
- Behavioral Assessments- Utilizing the DiSC Suite of Assessments
- Proprietary, Video Based Micro-Learning Program, *Learning on the Go!* It's Impactful, Targeted and On-Demand
- Business Consulting That is Focused, Impactful and Sustainable
 - including:* Workplace Productivity & Efficiency Evaluations, Process Improvement Services, Project Services
 - including:* Workflow Studies, Documentation and Manual Writing Services, Organization Services
- Speaking Services including Keynote addresses, Breakout Sessions, Management Retreats

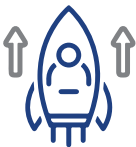
Deborah has 25+ Years of Expertise in Training, Leadership, Coaching and Project Management

Deborah is an award winning entrepreneur:

- 2012: SBA Excellence in Small Business Award
- 2013: Key for Women Achieve Award from Key Bank
- 2016: NYS Women Inc- Entrepreneur of the Year Award
- 2016: YWCA Salute to Outstanding Women Award in Business & Industry
- 2016: Finalist- SBA Small Business Person of the Year
- 2017: Distinguished Entrepreneur Award - Syracuse University Whitman School of Management and WISE Women's Business Center

Many Very Satisfied Customers in Our Target Markets- Public Sector, Private Sector, Colleges & Universities & Non-Profit Organizations.

[View Website for Extensive List of Testimonials](#)



DIFFERENTIATORS EXPERTISE

Chobani
City of New York
State University of New York
City University of New York
Oneida County
The Hartford
NY Power Authority
Morgan Stanley Smith Barney
Bank of NY Melon

Becton Dickinson
Syracuse Orthopedic Specialists
The Hartford
Onondaga County
Excelsus Blue Cross Blue Shield
NYS Office of Mental Health
Mosaic Health
Roswell Park Cancer Institute
Utica Police Department

[See our Partial Client List on our website.](#)



REPRESENTATIVE CLIENTS

**Cabral Enterprises, LLC D/B/A
The DeClutter Coach and
DC Efficiency Consulting**
23 Oxford Road New Hartford, NY 13413

**315.794.9495
DCEFFCONSULT.COM
DCABRAL@DCEFFCONSULT.COM**

DEBORAH J. CABRAL
Founder/President

Learning and Development Strategist & Trainer,
Leadership Coach, Productivity & Efficiency Consultant,
Speaker & Author

Regions served:

Primary: throughout New York state and the northeast

Available: throughout the USA

LinkedIn Profile: [deborahcabral](#)

NAICS code: 611430

NIGP codes: 812990, 91582, 91580, 91888, 91883, 92435, 92441, 96161

Duns: 031770359

CAGE Code: 6JHY1

FEIN: 27-2107236

Staff size: Highly Experienced Staff of 16

Certifications:

Wiley DiSC and Five Behaviors Authorized Partner

Certified Everything DiSC Trainer

Certified Professional Organizer (CPO)

